

MLS Materials Cooperative
FY 2011

	Ingram	Brodart	Baker & Taylor	Perma-Bound	BWI	Blackstone Audio	Thomas Klise/Crimson Multimedia	Bound to Stay Bound	Midwest Tape	Landmark Audio	Findaway World	Mackin Ed. Res.	AV Café, Inc.
CATEGORY 1: MP3 CD	36.50%	No Bid	8.30%	No Bid	25%	50%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 2: MUSIC COMPACT DISCS	28.50%	No Bid	28%	No Bid	25%	No Bid	No Bid	No Bid	20% *No discount on universal Music	No Bid	No Bid	No Bid	10%
CATEGORY 3: SPOKEN WORD AUDIO CD -UNABRIDGED	36.50%	42%	8.30%	0%	25%	50%	No Bid	No Bid	Sold @ retail Price **price inc. soundsafe case	10%	No Bid	No Bid	15%
CATEGORY 4: SPOKEN WORD AUDIO CD - ABRIDGED	36.50%	42%	45%	0%	25%	50%	No Bid	No Bid	Sold @ retail Price **price inc. softsafe case	10%	No Bid	No Bid	15%
CATEGORY 5: CD-ROMS	No Bid	No Bid	No Bid	0%	25%	No Bid	5%	No Bid	No Bid	No Bid	No Bid	No Bid	2%
CATEGORY 6: DVDS - Retail ("Sell through "Version"), includes extra features	31%	No Bid	30.20%	0%	25%	No Bid	No Bid	No Bid	20%	No Bid	No Bid	No Bid	10%
CATEGORY 7: DVDS - Rental Ready Editions	No Bid	No Bid	30.20%	No Bid	25%	No Bid	No Bid	No Bid	20%	No Bid	No Bid	No Bid	No Bid
CATEGORY 8: PLAYAWAYS	20%	22%	No Bid	No Bid	15%	30%	No Bid	No Bid	20%	10%	25%	No Bid	15%
CATEGORY 9: HARD COVER TRADE (ADULT & JV)	48%	46.50%	46.90%	15%	40%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 10: QUALITY & MASS MARKET PBKS (ADULT & JV)	39%	39%	38%	?	35%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 11: UNIVERSITY PRESS	10%	12%	10%	0%	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 12: JUVENILE LIBRARY BINDING	15%	26%	26.70%	15%	15%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	27%	No Bid
CATEGORY 13: JUVENILE REINFORCED TRADE	15%	40%	26.70%	15%	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	27%	No Bid
CATEGORY 14: ADULT TRADE, SHORT DISCOUNT				No Bid		No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
prepayment	pts.	pts.	pts.		pts.								
no discount	\$48.50 10	\$44.00 10	\$54.95										
non-returnable	\$50.00	\$50.00	\$54.95										
1-3%	\$48.50 10	\$44.00 10	\$54.95										
4-7%	\$48.50 17	\$50.00	\$54.95										
8-25%	\$48.50 23	\$50.00	\$54.95										
	\$48.50 30	\$44.00 30	\$54.95										
	90	50	0										
CATEGORY 15: CONTINUATION ACCOUNT				No Bid		No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
prepayment	pts.	pts.	pts.		pts.								pts.
no discount	5 \$48.50 5	\$44.00 5	\$50.00										
non-returnable	5 \$50.00 5	\$50.00 5	\$50.00										
1-3%	5 \$48.50 5	\$44.00 5	\$50.00										
4-7%	8 \$48.50 8	\$50.00 8	\$50.00										
8-25%	13 \$48.50 13	\$50.00 13	\$50.00										
TRADE	20 \$48.50 20	\$44.00 20	\$50.00										
	44 43.20% 44	44% 44	44% 44										
	100	100	44		0%								
CATEGORY 16: PREBOUND PAPERBOUND	No Bid	\$46.20	\$82.90	\$55.01	\$68.92	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 17: PREBOUND HARDBOUND	No Bid	No Bid	No Bid	\$70.56	\$82.14	No Bid	No Bid	\$89.00	No Bid	No Bid	No Bid	No Bid	No Bid
CATEGORY 18: VIDEO (COMPUTER) GAMES - (Wii, Xbox, etc..)	5.00%	No Bid	No Bid	No Bid	Net%	No Bid	5%	No Bid	No Bid	No Bid	No Bid	No Bid	2%